

## Quick Wins to Achieve Rapid ROI with SysTrack

Lakeside Software's SysTrack provides your team with unique visibility to improve digital employee experiences, enable proactive IT, accelerate digital transformation, and more. To achieve this, our expert-created frameworks guide you through short and long-term solutions with tangible cost, personnel, and employee benefits. Jumpstart your high-velocity digital workplace strategy with simple, quick wins powered by SysTrack to see quantifiable results in as little as 90 days.

- Prioritize high-impact, quick wins
- Define clear action plans to drive quick ROI
- Plan who should be involved

Challenge	My team is facing budget concerns and has been instructed to do more with less		I work in a highly regulated industry (banking, healthcare, etc.)	Our service desk is overloaded with tickets
Current State	Siloed, distributed, or low visibility into software deployment and usage	A hardware refresh is coming up and provisioning is one-size-fits all	Unexpected compliance audits could result in expensive penalties	End-user computing teams don't have the visibility needed to proactively reduce tickets
Quick Win	Software License Optimization Strategic check-in of software licenses for upcoming renewals and purchase	Hardware Optimization  Audit user resource data to determine hardware requirements and identify components eligible for warranty replacement	Endpoint Compliance & Governance Ensure governance and maintain compliance of your hardware and software	Proactive IT Ops Resolution Automate end-user engagements to correct the critical mass of incidents
ROI from a Lakeside Customer	2/3 of Adobe licenses were discovered to be unused	\$400,000 avoided by replacing batteries still under warranty	Millions in potential fines from regulation authorities avoided	<b>30,000</b> incidents prevented with 26 automations
The Team	<ul><li>Head of IT</li><li>Head of Software Assets</li><li>IT Engineering</li></ul>	<ul><li>Head of IT</li><li>IT Engineering</li></ul>	<ul> <li>Head of IT</li> <li>Regulatory Change Management</li> <li>IT Engineering</li> </ul>	<ul><li>Head of IT</li><li>Head of Service Desk</li><li>IT Engineering</li></ul>